

YARD SALE TIPS & TRICKS



HOW TO DISPLAY & PRICE

- Nothing is too small to sell.
- Consider a table where everything is the same price. "Everything is \$5"
- Use individual price tags for higher dollar items.
- Place small loose items in Ziploc bags, with price label on outside. Good for earrings, necklaces, buttons, small toys, etc.
- For dish sets or pots and pans, place so at least one piece shows.
- Don't be surprised if items go for less than what you "value" them.
- Keep in mind: Shoppers may look for pictures because they want the frame.



PAYMENT & BARGAINING

- Someone should be responsible for the money AT ALL TIMES. Keep it in a secure container. Tip: A lunch box makes a great cash box. A fanny pack is perfect if you plan to move around.
- Use touchless payment options (e.g. Venmo, PayPal, Zelle, etc.). Print a QR code to make it easy for customers to scan.
- Start with \$75 cash: 4/\$10, 5/\$5 bill, 10/\$1. You'll collect change along the way.
- Don't let anyone in your house for any reason.
- Be prepared to bargain. Have fun with it!



SETTING UP

- Group like items together. For example, kitchen items, lamps/pictures, books, tools, etc.
- Display as much as possible at eye level: on tables, TV trays, even tall boxes can work.
- Use the ground area for larger items.
- Hang clothing on racks, or from garage door track. Tip: Check pockets!
- Keep smaller items nearer to home, larger items closer to street.
- Expect early birds.



CLEAN UP. DONATE. HAUL AWAY.

- Resist the urge to put things back in your house! You've spent the energy to clear things out, follow through to let them go.
- Contact your favorite charity to pick up the remaining items as a donation. Below are suggestions. Don't forget to request a donation receipt.:
 - American Red Cross, National Federation of the Blind, Purple Heart or Vietnam Veterans Association
- Want your items removed immediately after the yard sale ends? We suggest C's Haulin. Call 703-832-2933, to schedule your pickup.

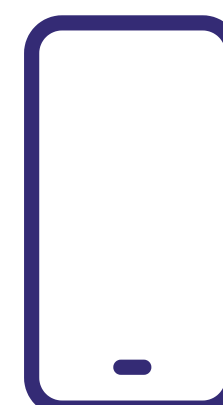


Shoppers will have access to a map to participants' homes, digitally via QR code.

We are very grateful for your participation.

**No personal information will be advertised.*

FOR A DETAILED MAP OF PARTICIPATING HOMES



SCAN
ME!

